



FEDERATION OF NEW YORK INSURANCE PROFESSIONALS, INC.

Our 80th YEAR - Est. 1943

www.fnyip.com

2023 Summer Edition

2023 – 2024

EXECUTIVE BOARD

PRESIDENT

Laurie Schroeder

VICE PRESIDENT/PRESIDENT

ELECT

Frances A. Scott

RECORDING SECRETARY

Amy Timmerman

CORRESPONDING SECRETARY

Karen Moss

TREASURER

Jill Burlison

REGIONAL DIRECTORS

Karen Moss—Region I

Patricia Crawford—Region II

Mary Kathryn Cullen—Region III

Robin Grzechowiak - Region IV

PRESIDENT’S MESSAGE

First, I want to reach out and thank Judi DeMarco as Installation Officer and Donna Albanese and Rocky Snell as Marshalls at the 2023 Installation. Thank you to the Board members who are new and those continuing with me this year. Also thank you to the retiring board members for their hard work. Thank you to the Convention committee and hostesses from Region III for a successful convention. We all appreciate your time and efforts.

In addition, I would like to say thank you to Joanne Gifford for the guidance through the Vice President-President Elect term and for so eloquently handing over the reins.

My first couple of months have been a whirlwind! I had several invitations, but unfortunately, I couldn’t make it to all, and apologize for that.

My first official trip was to IPMV on May 17, 2023, for their meeting at Nicky Doodles. The idea of having a meeting an Ice Cream Shop/Restaurant was exciting! They had a great turn out and we really enjoyed the company, conversation, and meeting atmosphere. In the end we couldn’t resist getting a cone for the ride home!

May 21, 2023, Joanne, and I travelled to the IWOB Annual Bunch & Basket Raffle. What a fine-tuned production this was with dozens of baskets donated. So thoroughly enjoyed the brunch and enjoyed the company of Amy Timmerman, her mother and sister. As per usual, I walked away with no wins and my traveling companion was the lucky one!

June 2, 2023,

Joanne, and I were in my Jeep again heading down to Orange County for their Bosses Night and Installation. Besides Installation, gifts were handed out to the “Bosses”





that attended. What a wonderful event! It was great visiting with members from Orange County & Westchester and seeing all that attended.

My next trip was a big one to Massena, NY. Donna Albanese and I travelled up on June 20, 2023, for the North Country Insurance Professionals 60th Anniversary and Installation of Officers. The Installation Officer was Mary Cullen, Region III Director. In addition, the last charter member, Jane Laba was recognized. Jane was at the original meeting June 19, 1963, when the association was formed in Malone New York and remains an active



member. What a lovely evening we had!



So far, I have travelled almost 1400 miles and please keep those invitations coming...I will certainly try to visit more of you this fall!

If anyone is interested in a Board or Committee chair, please reach out to Sandy Jones or Fran Scott as they will be working on filling the 2024-2025 board.

Laurie Schroeder

2023-2024 FNYIP President

VICE PRESIDENT/PRESIDENT ELECT

Fran Scott's update is under the IPOC heading.

As a reminder, below is a list of positions that need to be filled from year to year. Not all need to be filled at this time, but if something strikes your fancy, please let me know. Some members have taken positions in one area but are willing to move if someone else is interested in that position.

Board Positions	Committees
President	Awards/Safety
Vice President	By-Laws Standing Rules
Recording Secretary	Community Service
Corresponding Secretary	Computer Coordinator
Treasurer	Education Chair
Parliamentarian	Historian/Quarter Century
Chief Financial Officer	Newsletter/Publicity
Director – Region I	Nominations/Credentials
Director – Region II	State Convention Chair
Director – Region III	Asst. State Convention Chair
Director – Region IV	Convention Secretary
Director – Past President, Scholarships, long range goals	Ways & Means Chair
	Tina Bobak Award

The growth of FNYIP is so important and together, we can make the 2024-2025 year a great one. Please consider joining the board!

Recording Secretary – Amy Timmerman – No Report

Corresponding Secretary - Karen Moss – no report

Treasurer – Jill Burlison - No Report

Parliamentarian – Robin Miller

The Value of One Member

Ten little members standing in a line...
One couldn't go to meetings, so then there were nine.

Nine creative members had ideas that were great....
One feared phone calls, so then there were eight.

Eight eager members arrange the programs,- all eleven
One didn't like fundraisers so now there were seven.

Seven close members heard...."Tired of all the cliques"....
One got discouraged and now there were six.

Six loyal members remained with spirit and drive....
One moved away and then there were five.

Five steadfast members wishing there were more....
One had a baby and then there were four.

Four hardworking members said "Where could the others
be?"

One got a new job and then there were three.

Three busy members, looking for ideas that were new....
One got criticized and then there were two.

Two weary members... so much work to be done.
One couldn't find a sitter and then there was one.

One overwhelmed member was feeling rather blue....
Met with a co-worker and then there was two.

Two earnest members each enrolled one more...
Doubling their numbers, then there was four.

Four determined members, just couldn't wait
Each brought another, then there were eight.

Eight excited members signed up eight more ...
In another six meetings there will be 384!

Author, unknown

REGION I

Region I Director – Karen Moss – No report

Insurance Professionals Association of Long Island, Inc. (IPALI) – No report

Queens County Insurance Professionals (QSIP) – No report

The Westchester Insurance Professionals (WIP) – No report

Insurance Professionals of Orange County (IPOC)

Hello President Laurie and all Association members of FNYIP and Local Association I hope all are Enjoying their summer.

Here in Orange County the Insurance Professionals of Orange County had a very good year and we look forward to an even better one this coming year.

We participated in our annual Golf Event with the Independent Agents of Orange County and raised over 2,000.

I attended Westchester's Holiday Auction and Ann Camoes peanut balls are all time favorite. How nice to see some of the other Associations attend this event.

IPOC Holiday Charitable Auction was attended by other Association members, and it was a very successful event. We made donations to many charities. We then held our monthly meetings and before we knew it the Convention rolled around. What a great Job our host did. It was nice to see some retirees come and join us. Familiar faces? Audrey and Joe Armandarez and Fran & Bob Joy. Both past Presidents of IPOC and FNYIP.



I was installed a Vice President of FNYIP. I look forward in working with President Laurie Schroeder and all members.

It was so nice to see all FNYIP Fund raising efforts Janice Goody has put together and meet Kayla McKean who has helped design the 1st Down Syndrome Barbie. All our members have supported the Special Olympics program.

In May I have attended Westchester's CE Dinner and we were updated on Cyber issues. Great event.



Before I knew it was June and IPOC had its annual installation. I will be President and hope to have someone step in for next year. IPOC gave out 3 "Thelma Barger" Scholarships and each recipient was very grateful. Congratulations to Ethan Connor, Alison Sanchez and Matthew VanRegenmortel.



A few of us Volunteered with The Special Needs Port Jervis Soap Box Derby Race in June. What a great time seeing these kids have so much fun. I will be attending the International Super Kids Classic July 20th. IPOC has sponsored this race for several years.

I attended Long Islands installation and Charity Auction. What a fun event. It was so nice to see so many in

attendance and I know they raised a lot of money. I believe 200 were there. Great Job. Jacqueline Thomas was installed as incoming President.

I am looking forward to IPOC s participation September 21st at the Powelton Club in Newburgh, NY. Anyone interested please let me know.

On Saturday September 23 we will be having our annual Bowl A Thon for Special Olympics . Please contact Brittany Johnson, Servpro of Orange and Sullivan County for more details.

As you see plenty of events are going on and I look forward in seeing what other Associations are doing as well. Have a great summer,



Sincerely,
Fran Scott, VP FNYIP and Pres. IPOC

REGION II

Region II Director – Patricia Crawford – no report

Insurance Professionals of Albany (IPA) – no report

Insurance Professionals of Fulton County (IPFC)

The Insurance Professionals of Fulton County proudly welcome Laurie Schroeder as President of the Federation of New York Insurance Professionals. We had a fun time at the convention – Vernon Downs was a great venue. Several photos are included on the Convention Corner page.



Nancy Cashman and I think we should have a FNYIP group for the Freihofer's Run for Women. It is always held the first Saturday morning in June. You can walk or run – we ran at the end to make it look good on film.... We will have to think of a name for the group... the registration fee is discounted when you sign up in advance. More information to follow!

REGION III

Region III Director – Mary Kathryn Cullen

As Director of Region III, I have been honored to attend North Country Insurance Professionals 60th Anniversary and installation of officers on June 20th, 2023. They also honored Jane Laba, who is a Charter Member of that association – what dedication and commitment!

On June 21, 2023, we had a Region III joint meeting where I am happy to report we had representation from all associations. Our focus was continuing the discussion that began at Convention regarding the challenges facing our local associations as well as Federation. There were many good ideas brought forth and they are currently being compiled to present to the Federation Board for consideration.

I am looking forward to attending North Country Insurance Professionals July meeting, which is a picnic being hosted by Robin Miller on July 18th.

I hope everyone has a wonderful summer - Mary Kathryn Cullen

Insurance Professionals of Central NY – no report

Insurance Professionals of Mohawk Valley (IPMV)

It sure was great to see long-time friends at convention in Vernon, NY in April. We sure missed those who were unable to attend. Here is our updated picture. We hadn't had an IPMV group picture from convention since 2019!



We held our May meeting at Nikky Doodles in Rome, NY and were thrilled to have our FNYIP President there as well as her entourage! The photographer wouldn't get in a picture as she indicated she was the has-been – we sure don't think so – thank you Joanne.



At the meeting we discussed Spring Gardening tips. Too bad it had been 36 that day and forecast to go down to 20 that night. Everyone agreed the best tip was it wasn't Spring yet!

Thank you to our Region III Director, Mary Kathryn Cullen, for organizing a regional meeting in June. The meeting was held at Theodore's Restaurant in Canastota where everyone said they enjoyed their meal. There weren't a lot of people there yet those who did attend had some great ideas for Mary Kathryn to take back to FNYIP.

North Country Insurance Professionals (NCIP)



North Country Insurance Professionals donated to the Homeward Bound Adirondack project that helps combat veterans deal with mental health issues after having been in combat. NCIP member Penny Bogardus along with NCIP President Diane Hazelton present a check to Phil Spadaccini at our recent meeting.

Syracuse Insurance Professionals (SIP) – no report

REGION IV

Region IV Director – Robin Grzechowiak – No report

Crossroads Insurance Professionals – No report

Insurance Women of Buffalo, Inc. (IWOB) – No report

COMMITTEE UPDATES

Director, Scholarships, Long Range Goals & Review of Past Presidents Reports – Joanne Gifford - No Report

Awards/Safety – Donna Albanese

As Awards/Safety Chair, it is my responsibility to select the theme for our annual Safety Poster Contest. This year's theme is Being Safe with Pets. Most kids adore pets so this should be a fun one. There is some helpful information on the web on this topic for the associations to use. In the past, associates have worked with the local elementary schools, another suggestion is to check with after school programs such as the YMCA.

The children were to complete the posters using an 11 X 14 poster board. They could use crayons, markers, paint, pencil etc. We ask each entry includes the child's name, age group and local association on the back of the posters. There are two (2) age categories, 8-9year old and 10-11year old. All posters must be delivered to the Safety Chair on the first day of convention. There will be one (1) \$50 winner in each age category and certificates will be awarded to 1st, 2nd and 3rd place winners in each category.

The award for Outstanding Association of the Year will be judged on your power point submission. Be sure to include Safety Projects, Publicity, Networking, Education and Community Service Events. Please do not add or subtract pages, as the judging is based on the same size template for each Association. The deadline for submitting the power points will be announced later.

Donna Albanese
Awards/Safety Chair

Bylaws and Standing Rules – Mary Paul – no report

Chief Financial Officer – Jeanne Prill – no report

Community Service – Janice Goody

Community Service is one of three core values for the Federation of New York Insurance Professionals and our local associaton. Every year we hear and see the various activities our members do for our soldiers, veterans, Special Olympians, battered women, communities, neighbors, friends, families, and each other. It's just who we are.

Your local association, as most of the others, donate their efforts and money to local groups. Some is donated to the local regional Special Olympics group and their parent organization Special Olympics New York. Overall, the total amount donated to SONY and their regions was more than \$10,000 for the year 2022-2023. As a result, FNYIP has been awarded "Silver Sponsor" for the 2023 Summer Games. SONY is the charity of choice for FNYIP. We have supported them for more than 35 years.



Now a little about Convention at Turning Stone – Each year at FNYIP’s convention, a SONY executive comes with an Olympian to speak to us. This year Stacey Hengsterman, the CEO and President of SONY was our speaker, and the Olympian was Kayla McKeon, SONY Ambassador and Athlete. Kayla has visited us before and was happy to return. Kayla is 32, has a 2-year college degree, is a Washington DC lobbyist for the National Down Syndrome Society, has participated in the national and

international Special Olympic games playing bocce. In addition to these

accomplishments, she is the “model and presenter” of Barbie dolls “developmentally disabled” doll. She was on TV the weekend of convention. Kayla say most importantly - “She has a boyfriend.”

Being an active member of your Association is lots of fun and very rewarding. Coming to Conventions is just a good time . . . I am looking forward to hearing about your

Associations and seeing you at our 79th Convention in 2024!!!

Have a great Summer!

Janice Goody



Computer Coordinator – Nancy Cashman – no report

Education Chair – Connie Smith – no report

Historian/Quarter Century – Joanne Gifford – no report

Newsletter/Publicity – Laurie Schroeder

Newsletters are no fun without input. Anything can be included that you want to update the members on, including upcoming convention, past or upcoming events etc. I am asking all Federation Board & Committee members, Association Presidents &/or their Publicity/Newsletter chair to submit something to the newsletter. I am not looking for a lot, just something to let the members know what the Board members and Associations are doing.

Please include photos relating to your article and remember to list names of those in the picture. The next newsletter will be in February, 2024, submissions due by 01/26/2024 and the release date is 02/16/2024. Submissions can be sent to me at laurie@fulmontmutual.com and a Word document is easiest.

Nominations & Credentials – Sandy Jones

Sandy has provided the Candidates resume for Office or Committee Chair and the Nominating Representative/Voting Delegate forms for your use and are following this page.

Convention Committee

State Convention Chair/Corp Liaison – Connie Smith – no report

Assistant State Convention Chair – Cathy Tornatore – no report

Convention Secretary – Denese Thompson – no report

Ways & Means – Robin Grzechowiak – no report

Tina W. Bobak Committee – no report

COLLECT OF COLLECT OF FEDERATION

Almighty God,

Bless us assembled here in Thy sight.

Make us mindful of our obligation to Thee, and our fellow man.

Protect us from all harm, the hazards of neglect, the fires of indifference, the loss
of common concern.

Grant us the assurance of the coverage of Thy love;
extend it to us in all that we do.

Continue in force the policy of good will & mutual respect, and may its' benefits
accrue to the Organization to which we belong; and may grace, mercy, and peace
be ours.

AMEN

CONVENTION CORNER

2024 Convention Forms following!

2023 Random photos to follow.

**FEDERATION OF NEW YORK INSURANCE
PROFESSIONALS, INC.**

79th ANNUAL CONVENTION

**Hosted by Region IV- Crossroads Ins. Professionals and Insurance
Women of Buffalo**

April 11, 2024 to April 14, 2024

**Batavia Downs Gaming & Hotel
8315 Park Road, Batavia, NY 14020**



All room reservations must be made directly with the hotel.

Reservation @1-585-815-7000

Room rate: \$99.00 Wednesday & Thursday nights

\$129.00 Friday and Saturday nights

Deadline: March 15, 2024 – Check in is 4:00pm. Our Group Code is: FNYIP

There is a Complimentary hot breakfast served daily. Each guest will receive \$10 in free play per night stay. Check out is 11:00 a.m.

Conveniently located off NYS Thruway Exit 48, Batavia Downs Gaming & Hotel is the area's premier entertainment destination. Enjoy gaming, shopping, dining, and live racing daily from Monday thru Thursday 8am–1am | Friday thru Sunday 8am–3am in our non-stop-fun atmosphere.

The reservation website is: [Hotel at Batavia Downs \(travelclick.com\)](https://www.travelclick.com)



FEDERATION OF NEW YORK INSURANCE PROFESSIONALS, INC.

79th ANNUAL CONVENTION

Hosted By: Region IV- Crossroads Insurance Professionals and Insurance Women of Buffalo

Batavia Downs Gaming & Hotel
8319 Park Road, Batavia, NY 14020

Come Join Us
April 11th, 2024 to April 14th 2024

Name _____ Plan _____

FULL REGISTRATION – PLAN A

REGISTRATION FEE: MEMBER/NON-MEMBER \$275 PRIOR TO 3/15/2024
PLAN A _____ **LATE REGISTRATION \$325 AFTER 03/15/2024 deadline 04/1/2024**

REGISTRATION FEE FOR “PLAN A” INCLUDES: Thursday night welcome dinner, Friday and Saturday meetings, Sunday breakfast, workshops, meals, inclusion in scholarship drawings and activities

WILL YOU ATTEND THURSDAY NIGHT DINNER? YES ___ NO _____
WILL YOU ATTEND SUNDAY BREAKFAST? YES ___ NO _____

- Include my contact information in list of attendees? Yes ___ No ___
- Do you want to be included in the scholarship drawings? Yes ___ No _____
- I give permission to use any or all photos, that I may be in, taken at Convention: Yes ___ No _____

DAILY REGISTRATION OPTIONS

<u>Daily Registrations</u>		<u>Member</u>	<u>Non-member</u>
PLAN B	Friday _____	\$150	_____ \$160
(INCLUDES EDUCATIONAL WORKSHOPS AND ALL MEALS)			
PLAN C	Saturday _____	\$125	_____ \$135
(INCLUDES BUSINESS MEETING AND ALL MEALS)			
PLAN D	Saturday Cocktails & Banquet only _____		\$75

Dietary Restriction _____

Allergies and/or Medical Conditions _____

Emergency Contact _____ Phone _____



FEDERATION OF NEW YORK INSURANCE PROFESSIONALS, INC.

REGISTRATION DEADLINE MARCH 15, 2024

Name _____

Designations _____

Address _____

Email _____

Home Tel.: _____ Association: _____

Employer: _____

Bus. Tel.: _____ Fax _____

SPECIAL SEATING

- Please check: [] Federation Past President – (\$30 credit for Saturday luncheon)
[] Voting Delegate [] Exhibitor [] Sponsor [] Speaker [] 1st Convention
[] Local President [] FIPC Designation [] Quarter Century
Member of: [] FNYIP [] IIABNY [] PIA [] Federation Officer, Director or Board Member Federation Position: _____

Date & Time of Arrival: _____

Date & Time of Departure: _____

CANCELLATION POLICY: Anyone cancelling prior to March 15th will receive a full refund, less a \$50.00 processing fee. ***NO REFUNDS AFTER March 15th.***
THERE CAN BE ABSOLUTELY NO WALK-INS FOR MEALS OR LODGING.

Payor: Individual _____ Employer _____ Association _____

To pay by credit card, please complete the following:

Form with fields for Total \$, Charge to (AmEx, Discover, Visa, MasterCard), Exp. Date, Verif. No., Cardholder's Name, Signature, Billing Zip Code.



FEDERATION OF NEW YORK INSURANCE PROFESSIONALS, INC.

RETURN THE CONVENTION REGISTRATION FORM AND PAYMENT TO CONVENTION
SECRETARY: Denese Thompson – 1022 Rochelle Court, Uniondale, NY 11553-3022 or
Email to: denese2001@gmail.com

In accordance with Title III of the Americans with Disabilities Act, we invite all registrants to advise us of any disability and any requests for accommodation to that disability. Your request should be submitted as far as possible in advance of the program you wish to attend.

*****Please visit our web site – FNYIP.com - for additional information and scholarship forms*****





FRIDAYS IN APRIL

\$15,000
PLINKO
PARTY

One winner every hour
from 6pm - 10pm to play Plinko and

WHEEL OF FORTUNE
WHEEL TO WIN

BY ERNON
COMINS















**Insurance
Women of
Buffalo,
Inc.**

FNYIP



































