



FEDERATION OF NEW YORK INSURANCE PROFESSIONALS, INC.

Our 79th YEAR - Est. 1943

www.fnyip.com

2022 Summer Edition

2022 – 2023
EXECUTIVE BOARD

PRESIDENT
Joanne Gifford

VICE PRESIDENT/PRESIDENT
ELECT
Laurie Schroeder

RECORDING SECRETARY
Diane Hazelton

CORRESPONDING SECRETARY
Karen Moss

TREASURER
Jill Burlison

REGIONAL DIRECTORS
Frances A. Scott—Region I

Patricia Crawford—Region II

Heather Burgdoff—Region III

Amy Timmerman - Region IV

PRESIDENT'S MESSAGE



I want to thank Judi DeMarco, Carol Zembruski and Donna Albanese for taking part in installation. Thank you to the Board members continuing with me, and thank you to the retiring board members for their hard work. Thank you to the Convention committee and my fellow hostesses from Region 2 – we had a lot of laughs just planning the event... We all appreciate your time and efforts.

I would like to say a special thank you to Connie Smith for leading us through the pandemic years. Always cheery, and enthusiastic, even volunteering to stay on as President again if I couldn't step up. I couldn't do that to her, so here I am...

We have a great organization with members stretching from Buffalo to Long Island. We have the best members who are interested in continuing the goals of Federation. We need energy, attitude and personality to pull this off.

I've never met an insurance professional who doesn't have energy, attitude and a winning personality. No matter where you work in the industry, you need these three traits.

Everything in our daily lives takes a commitment. We ask that as a member of Federation, you continue being an active, energetic member of your local association and of Federation. Encourage your friends to come back.

I know we have an energy that surpasses other organizations. Let's start by supporting each association.

President Joanne – Continued.

Let's share our activities with every association of Federation. Fran Scott mentioned in her Director's report that Region 1 events had members attending from different associations within the Region. Michelle and Heather from Region 3 sent me emails every month with their activities. If we know what events are planned, we can step outside our comfort zones and attend another local association's event, and make it an even bigger challenge to attend another association's event outside of your Region.

You can send events to our website or add it to our Facebook page. Tag as many members as you can.

Since winter weather in New York State can be unpredictable, let us know about summer events. If you can't travel to events, reach out so our associations know that members are thinking of them.

I hope you will join me in this challenge! We may have to change what works and what doesn't work, but you know we will bounce back. That's who we are...Thanks! Joanne Gifford

VICE PRESIDENT/PRESIDENT ELECT

Consider serving on FNYIP's Board for the 2023-2024 term. There are several openings right now and I encourage anyone who has even been leaning towards a position, please don't be afraid to step up! It is a commitment, but it is one that is mutually satisfying. Initially, I was nervous, but then realized that no one bit and actually there was a great level of support and nurturing that was offered by all of the members.

Below is a list of positions that need to be filled from year to year. Not all need to be filled at this time, but if something strikes your fancy, please let me know.

Board Positions	Committees
President	Awards/Safety
Vice President	By-Laws Standing Rules
Recording Secretary	Community Service
Corresponding Sec	Computer Coordinator
Treasurer	Education Chair
Parliamentarian	Historian/Quarter Century
Chief Financial Officer	Newsletter/Publicity
Director – Region I	Nominations/Credentials
Director – Region II	State Convention Chair
Director – Region III	Asst. State Convention Chair
Director – Region IV	Convention Secretary
Director – Past President, Scholarships, long range goals	Ways & means chair
	Tina Bobak Award

The growth of FNYIP is so important and together, we can make the 2023-2024 year a great one. Please let me know if you can help us out by joining the board! You can reach me at laurie@fulmontmutual.com. I look forward to hearing from you!

Treasurer – Jill Burlison

Hi Everyone! I hope you are enjoying your summer! It seems to go by so fast!

Just a reminder, according to our by-laws dues were to be in by 6/15/22.

If you have not sent your dues in yet, please get them to me ASAP!

I would appreciate you sending along an updated list of your membership as of 4/30/22, which your dues payment is based on.

Please remember that anyone who serves on the board must have a paid membership in order to continue to be on the board!

Thank you for your attention to this matter!

439 Oxford St

Oneida, NY 13421

Email: obxnc1017@msn.com

Parliamentarian – Robin Miller

The Value of One Member

Ten little members standing in a line...
One couldn't go to meetings, so then there were nine.

Nine creative members had ideas that were great...
One feared phone calls, so then there were eight.

Eight eager members arrange the programs,- all eleven
One didn't like fundraisers so now there were seven.

Seven close members heard...."Tired of all the cliques"....
One got discouraged and now there were six.

Six loyal members remained with spirit and drive....
One moved away and then there were five.

Five steadfast members wishing there were more....
One had a baby and then there were four.

Four hardworking members said "Where could the others be?"
One got a new job and then there were three.

Three busy members, looking for ideas that were new....
One got criticized and then there were two.

Two weary members... so much work to be done.
One couldn't find a sitter and then there was one.

One overwhelmed member was feeling rather blue....
Met with a co-worker and then there was two.

Two earnest members each enrolled one more...
Doubling their numbers, then there was four.

Four determined members, just couldn't wait
Each brought another, then there were eight.

Eight excited members signed up eight more ...

In another six meetings there will be 384!

Author, unknown

REGION I

Region I Director – Fran Scott

Insurance Professionals Association of Long Island, Inc. (IPALI) – no report

Queens County Insurance Professionals (QSIP)

Corresponding Secretary Karen Moss as recipient of the Tina Bobak Award, has forwarded the following speech she made accepting the award:

“Thank you to Queens County Ins Professionals (QCIP) and Laurie Muschitiello...thank you to the Tina Bobak committee...thank you to everyone in this room and those who couldn't be with us...I wouldn't be receiving this award if it weren't for the many members who mentored me...Let's examine the word mentor...A mentor sees something that you don't see in yourself...a mentor harnesses this through encouragement teaching and guidance...There are many in this room who have mentored me...I won't name names in fear that I may forget someone...but wait a true accounting can somewhat take place as many of my mentors are including but are not limited to our past presidents...please take a long look at your past presidents...it still floors me at times that I am also one of them through their mentoring...In fact let's give them a round of applause...while I've gained a great deal of experience and growth, they continue to be there when I need help, and very often they help me pay it forward.

This award means a great deal to me as one of the greatest mentors I've had was Tina Bobak. Tina's and my journey together was never boring...she had way of pushing you to what you think is your very limit and I admit it I fought this at times... this drove her literally crazy...as she could be caught talking to herself after a conversation we had...She was always there with to quote a line from the movie Waterboy - with a “you can do it!”...she never gave up on me...There were a few bittersweet moments, one would be the day I became President of QCIP...her health was on the decline and she couldn't make it to my installation...she was there in spirit...as she reached out to me to let me know, jokingly, what a chore, I could be, but followed, it up by saying I was totally worth it and she was so proud.

It saddens me that I am among the last, if not the last to experience her influence and I proudly, say the Mantra that goes with this experience...Tina made me do it! I however, rejoice in the fact that knowing and having her as a friend has enriched my life so much...thank you.”



The Westchester Insurance Professionals (WIP) – No report

Insurance Professionals of Orange County (IPOC) – no report

REGION II

Region II Director – Patricia Crawford – no report

Insurance Professionals of Albany (IPA) – no report

Insurance Professionals of Fulton County (IPFC)

The Insurance Professionals of Fulton County started meeting again in March 2022. At our March meeting, we had an informal installation of officers done by retired member Cathy Levee. Our new officers are Joanne Gifford, President, Trudi Cromling, Vice President, Rocky Snell, Secretary, Laurie Schroeder, Treasurer and Louise Mead, Brenda Christman and Mary Calderone are Board Members.

In April, we worked on making the centerpieces and decorations for the convention. Thank you to Laurie Schroeder for painting the vases, beautiful job, and thank you to the members who created the flower arrangements.

Thank you to Insurance Professionals of Albany for doing all of the heavy work by shopping and lugging the goodies for the Hospitality Room!

Convention came up next and it was a fun time, even though it wasn't a large group.

In May, we had our meeting and tailgate party after we placed flags on the Veterans' graves at our local cemetery.

We are holding our summer meeting/retirees' night on August 10, 2022.



REGION III

Region III Director – Heather Burgdoff – no report

Insurance Professionals of Central NY – no report

Insurance Professionals of Mohawk Valley (IPMV)

July news from IPMV:

We at IPMV have had a nice year so far and have met monthly.

In January we met at Coalyard Charlie's in Rome where our own member Mishell Magnusson presented "Drone Exposures For Both Your Commercial Line & Personal Lies Insured's."

In February we again met at Coalyard Charlie's where Elizabeth Crawford was to give us information on Health & Wellness. Unfortunately, she wasn't well (see the irony) and was unable to make it!

March is usually Ethics Month. A large percentage of our members were off on vacation so we decided to not meet in March.

In April we met at Teddy's Restaurant in Rome. We did not have a guest speaker and we discussed plans for the upcoming FNYIP convention.

In May we met at Nicky Doodles (cool name, great ice-cream and food). We discussed all of the fun activities that took place at convention and talked about our upcoming elections for officers. Prior to the meeting we had openings for President & Vice-President. We have a very dedicated bunch of people in our association and everyone agreed to continue in their present positions.

In June we had planned on having our end-of-year meeting and installation of officers at Carmella's Café in New Harford. Unfortunately we found out that they did away with their meeting room so back to Nicky Doodles we went. We did not have a formal installation of officers and everyone gave their end of year report.

We don't normally meet in July and sometimes not in August. We are sure to have a fun-filled event packed year starting in September. Come join us. We always meet the third Tuesday of the month. If you'd like to be included in our newsletter email, let us know. Our newsletter chair is Mishell Magnusson and you can send her an email at Mishell62@Outlook.com

North Country Insurance Professionals (NCIP) – no report

Syracuse Insurance Professionals (SIP) – no report

REGION IV

Region IV Director – Michelle DiMartile

Crossroads Insurance Professionals – no report

Insurance Women of Buffalo, Inc. (IWOB)

Patsy Fuller member of IWOB and employee of Lawley Insurance who was the recipient of the Employer of the Year Award, has forwarded the following speech she made accepting the award on behalf of Lawley and Sherry Ford:

“I am Patsy Fuller. I work at Lawley and submitted them for Employer of The Year. Sherry Ford was going to be accepting this award but was unable to be here.

On behalf of Lawley, Congratulations to Federation on your long standing mission of providing networking, education and fellowship to its members. Thank you for this honor and providing a platform for our associates to enhance themselves as individuals and promote our great industry outside of our offices.

On a personal note there are several people in the room who remember Sarah as a toddler, on the dance floor at convention in her pajamas. Others will remember her as the 7 year old girl who stood on stage with me during my installation speech. Despite all the crazy things she saw you do at conventions over the years, she too is now an insurance professional! And on Wednesday of this week she has added mommy to her title and that is why I am not there today to accept this award in person on behalf on Lawley. Thank you.”

COMMITTEE UPDATES

**Director, Scholarships, Long Range Goals &
Review of Past Presidents Reports – Connie Smith: - No Report**

Awards/Safety – Donna Albanese

Bylaws and Standing Rules – Mary Paul – no report

Chief Financial Officer – Jeanne Prill – no report

Community Service – Janice Goody



July 15, 2022

Ms. Janice Goody
Federation of New York Insurance
555 Salisbury Park Drive
East Meadow, NY 11554

*As always, for
thank you for
your support!*

Dear Ms. Goody: *Janice*

Special Olympics New York is in receipt of your \$5,000.00 contribution. Thank you for your generous support of our athletes.

Special Olympics New York changes lives for children, youth and adults with intellectual disabilities across the State. We help them to discover the champion within by providing opportunities for them to step off the sidelines and into the game. As our athletes experience the power and joy of sport, they often emerge as leaders in their communities, showing the world all that's possible when we choose to include.

As a supporter of this movement, you are changing lives as well. Thank you for accepting people as they are.

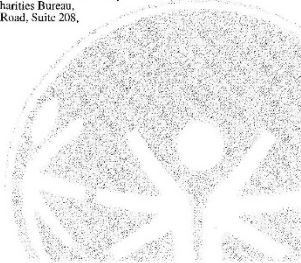
Sincerely,

Renee Snyder
Vice President of Development

P.S. To see your gift in action and to have an event greater impact, please follow Special Olympics New York on social media, share that you are supporting us, and encourage others to do the same.

No goods or services were given in exchange for this donation. Special Olympics New York, Inc. is a 501(c)(3) organization, tax identification #23-7061382. An annual report has been filed with the Charities Bureau of the New York State Office of the Attorney General. You may also obtain a copy by contacting: New York State Department of Law, Charities Bureau, 120 Broadway, New York, NY 10271 or Special Olympics New York, Inc., 94 New Karner Road, Suite 208, Albany, NY 12203.

94 New Karner Road, Suite 208, Albany, NY 12203
Phone: 518-388-0790 | SpecialOlympicsNY.org



Computer Coordinator – Nancy Cashman – no report

Education Chair – Connie Smith & Robin Grzechowiak – no report

Historian/Quarter Century – Patsy Fuller – no report

Newsletter/Publicity – Laurie Schroeder

I realize that due to Covid-21 many associations are not meeting or doing very few, but it would have been nice if we can share what is being done. We need to get ourselves a little motivated as we move towards a new normal.

February 2020 was the last newsletter. I was hoping to start slow and strive for an Annual newsletter for 2022. As you can see, not much has been shared.

Maybe for the next newsletter the Federation Board & Committee members, Association Presidents &/or their Publicity/Newsletter chair can submit an article and/or photos for each newsletter. I am not looking for a lot, just something to let the members know what the Board members and Associations are doing or have been up to, **even if it is not much.**

Nominations & Credentials – Judi DeMarco

Hi everyone! Hope you are all enjoying the beautiful NY weather!

FEDERATION needs you and you and you!!!! The ELECTED positions available are VP/Pres Elect, Treasurer, Recording Secretary and Regions 1 and 3 Directors.

(A little birdie told me there may be someone from Buffalo and No Country interested in VP! I truly hope so and if both threw their hats in the ring, we'd have an actual election in April!)

The APPOINTED positions available are convention chair/co-chair, convention secretary and CFO. If you want to start on a lower level, volunteer to chair a Committee. I know, personally, that many of you are qualified and need to keep FEDERATION moving forward. The appropriate forms are in the Presidential packets for the regional meetings.

Have a fun and safe summer. Be sure to put April 27-30, 2023 on your calendar and plan to attend the convention.

Convention Committee

State Convention Chair/Corp Liaison – Jennifer Hawes – no report

Assistant State Convention Chair – open

Convention Secretary – Denese Thompson – no report

Ways & Means – Robin Grzechowiak – no report

COLLECT OF COLLECT OF FEDERATION

Almighty God,

Bless us assembled here in Thy sight.

Make us mindful of our obligation to Thee, and our fellow man.

Protect us from all harm, the hazards of neglect, the fires of indifference, the loss
of common concern.

Grant us the assurance of the coverage of Thy love;
extend it to us in all that we do.

Continue in force the policy of good will & mutual respect, and may its' benefits
accrue to the Organization to which we belong; and may grace, mercy, and peace
be ours.

AMEN

CONVENTION CORNER

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June 21 at 5:01 PM · 🌐

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👍👍 Judi Demarco and 32 others

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