



FEDERATION OF NEW YORK INSURANCE PROFESSIONALS, INC..

73 years

<http://www.fnyip.com>

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Professionals Inc.

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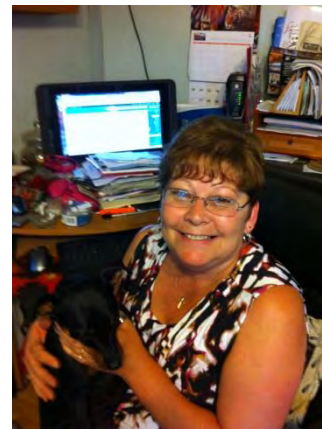
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President's Message



Greetings everyone! Since assuming the Presidency in April I have been enjoying myself. I started out my Presidential travels in May by attending IWOB's annual fundraiser in Amherst. I went to the Tilted Kilt in Syracuse and attended SIP's meeting. I also attended IPOC's installation in New Windsor. Special thanks to Fran and Ken Scott for putting me up for the night. I enjoyed the hospitality and the friendship bonds we forged. June was a very busy month for me. I attended the PIA Conference held in Atlantic City. The networking was great and the education opportunities afforded were numerous. Kathy Cournoyer and I handed out many FNYIP brochures so hopefully we will see some results. I went to the Yard of Ale in Piffard to attend Crossroads installation. I attended IPMV's installation at Carmella's in New Hartford. I went to Massena for NCIP's installation. I attended IPALI's installation in Woodbury. I attended IPA's installation in Latham. I went to Purchase for the Region I President's meeting. There were some great ideas presented and Laurie did a great job organizing the meeting, even though there were some last minute changes she had to deal with. In July I attended NCIP's year end wrap up picnic in Waddington. Thank you Robin, I enjoyed my overnight stay with you. For those associations I have not visited yet, I will be there. Unfortunately I have had to decline some invitations because of previously scheduled commitments. I have enjoyed my travels and visiting different parts of the state but the best part is getting to know the people! I thank each and every one of you for the hospitality that has been given to me and for the friendship that has been extended.

I've also promoted my theme for my Presidency, 'Let's Get Involved'. I want each and every member of Federation to realize you are important and we need you and your input. Many of our Associations need to look at new ideas and goals and revitalize ourselves. While stepping out of the box can sometimes be uncomfortable, it is necessary for us to keep moving forward. It has long been accepted that our cornerstones are Education, Community and Networking

but I would like to propose another cornerstone, Members. Members are the backbone of Federation and it is important to remember that. We need to make sure that each member feels like they are an important part of Association and Federation and that without them we are nothing.

Another problem we have is getting people willing to serve on our Boards. One way to achieve this is to create committees with Chairs and Sub-Chairs. By creating these committees we can accomplish what we want with less time expended by each member. Several Associations require their members to serve in some capacity. Sometimes it's hard to step up and take on a position because of time constraints or not knowing what will be required of you. By asking everyone to help, less time is required from each member. I also encourage you to create manuals for each position so everyone will know exactly what needs to be done and what will be expected of them. I have tasked my Board with this and hope to have preliminary manuals to distribute at the Fall Board meeting. I believe this will make it easier to recruit Board members. Many of my Board came to me at Convention, not knowing what was expected of them. Another suggestion made to me was to break into committees at every meeting for a 10 or 15 minute recap. Also, have your Committee Chairs submit something for your newsletter so every member can see the progress being made by each committee. I have also asked my Board to do the same for the Federation. Many great things are done by our group and we need to promote knowledge of them.

Another great thing that is happening is that several members of the disbanded Rochester group have approached us to reform. I have been researching the process and believe we are ready to meet with them and get the process started. I will keep everyone updated on the progress. Many thanks to Sherry Ford, Diane Fiscus and Wendy Hart for bringing this to my attention. Also, thanks to Denese Thompson, Fran Scott and Mary Paul for your input and help. It reinforces my belief that Association members and Federation Board members are the real power behind the throne, I am just a facilitator.

Pat Crawford and I are working closely to revamp the Federation website. We hope to create a vital, current website that our members can be proud of and visit often. We can provide the basics but we depend on our Associations to make it current and interesting. Please let Pat or I know your meetings dates so they can be placed on the calendar. Get your special events out on the calendar, you never know who will show up. Send photos of your events or special things you do for the community. Let us know of special causes you are embracing. Also, we have no current photos of convention. Please forward them and share the good time with all members.

Whether you are computer savvy or barely able to get around on the internet, it is the place where most people go for information and entertainment. The Age of the Internet is fully upon us and we need to utilize it. If someone is surfing the web and comes across our site, we need it to grab their interest and, in turn, peak their curiosity about Federation. We need to get the word out about our wonderful organization and one way to do that is to keep our website fun, informational and interesting. We need your help to do this!

It is truly an honor and privilege serving as President of Federation.

Until next time,

Rae Ann Clark, FNYIP President

Your Officer Reports:

As the Treasurer I have been making all the deposits of monies that are coming in, at this time of the year that is usually the journal money from the convention in April, the dues that I have been receiving from the local associations and the money raised from the June Lottery tickets. I have also been issuing checks to the June Lottery winners, to the accountant and any other expenses that have been submitted. Each month when I receive the bank statements, I balance the checkbook and add any interest that the savings account has earned. I then e-mail these statements to the President and the Chief Financial Officer.

Jill Burlison, FNYIP Treasurer

As Immediate Past President, I am actively seeking new scholarships and will start working on those scholarships already in place soon. I have also completed/submitted my Past President Recommendations to FNYIP President Rae Ann and she had our Corresponding Secretary Kathy forward them to the FNYIP board for their consideration to be discussed at the Fall Board meeting.

Karen M. MOSS
Immediate Past President

Your Committee Chair Reports

By-Laws and Standing Rules

Have Your Association's By-Laws and Standing Rules Been Reviewed Lately?
This is a question that each association should be asking. It is recommended that a review of your By-Laws and Standing Rules be done every couple of years to make sure they are current. For example, do you still mail out your newsletter or have you transitioned to emailing them? If so, does your By-Laws and Standing Rules reflect this update? With today's technological changes, such as email, electronic voting, etc. It's important that your By-Laws and Standing Rules reflect these changes.

In reviewing the information currently on file with FNYIP, it appears that several associations have not made any changes to their By-Laws and Standing Rules for many years. Please take this opportunity to do so. Once completed, please send a copy to me to review and approve.

Please send me a copy even if no changes are needed. This will allow me to make sure we have the most current information on file for each association. Just indicate that no changes are being made.

This can be scanned and emailed to me at either denese.thompson@usi.biz or denese2001@yahoo.com

Regards,
Denese Thompson, AFSB, AINS, FIPC

Ways and Means

Greetings everyone,
Our Ways and Means fundraising is off to a great start! For the June Daily Numbers, we had 13 winners and paid them a total of \$750. After ticket printing expenses and postage, our profit is \$1,318, which is up slightly from this same time last year. So, we are definitely on the right track.
A few of our members have come up with some different ideas for the November fundraiser and we may be looking at selling daily number calendars instead of daily number tickets. More information will follow.
We are open to all suggestions, and if anyone has any different fundraising ideas that they would like to share, please let me or Linda Potwora know.
Thank you!

Yours in fellowship,
Robin Grzechowiak, CIC, CISR, FIPC

Computer Coordinator:

ANNOUNCING THE LAUNCH OF OUR NEW WEBSITE!

Federation is pleased to announce the roll out of our new site. This new website has a lot to offer, with more to come! Please take full advantage of it. You can contact any Board member, Scholarship and Association of the Year forms are there under the Members Only tab, and Association and Federation events are there to see. Please participate and help Pat keep this current with your meeting information, special events information and photos. The website address remains the same: <http://www.fnyip.com>

Pat Crawford

Your Regional Reports

Region 1-Laurie Boehm

Region 1 had their Summer Board meeting on June 27, 2015. Due to a small hiccup, the meeting was moved to City Limits Diner in White Plains. In FNYIP fashion, we dealt with a few obstacles and had a very successful meeting. Each Downstate Association was represented as well as President Rae Ann, Past President Kathy Cournoyer and VP Dolly Benjamin. We shared our upcoming meetings and special event dates. We discussed ways to boost meeting attendance and how to utilize the \$200 marketing incentive from FNYIP. Each association was asked to table their individual challenges and the group made suggestions on possible solutions. I am very proud to be representing Region 1 as Director and would like to wish all Regions a very successful year.

We said goodbye to IPALI's/FNYIP's Jane Besser in June as she has begun her new chapter in her life. She has moved to Houston, Texas area and has secured both a new job and an apartment. She has assured us that we haven't heard the last from her. She plans to attend both IPALI's March Charity auction and the FNYIP convention!

Region I had our Summer President's meeting and it was very successful and very well attended. It was good to see FNYIP President Rae Ann, Vice President Dolly and Corresponding Secretary Kathy. Each organization had at least one representative present.

Region I will start the year with the Insurance Professionals of Orange County holding their first meeting of the year on September 10. This will be followed up with Westchester Insurance Professionals installing new officers on September 16. QCIP starts the year October 1st.

Region 2-Nancy Cashman

Over the summer we held our regional President's meeting at Peache's Café in Stuyvesant Plaza, Albany, NY. We had eight in attendance and reviewed the Federation information distributed to the associations. We also had much discussion about Federation items, and open positions for the 2015-16 Board.

Our associations joined together for a social evening on 8/26/15 and enjoyed dinner at Canali's Restaurant in Schenectady, NY .

Region 3-Holly Stachnik

Greetings, everyone! I began my tenure as Region III Director by attending the installation dinner for North Country Insurance Professionals as the installing officer. Please join me in wishing Paula Eschmann and her officers the best of luck! I bunked at Robin Miller's house and received such a warm welcome, I thought I was part of the family! It is beautiful country up on the St. Lawrence and I truly enjoyed my trip.

Next up is the Region III Joint meeting which is on September 16th at the Rusty Rail in Canastota. I am looking forward to seeing everyone there and meeting some new members, as well.

My President's Meeting is tentatively scheduled for September 26th. I am still figuring out my duties, so I don't quite have it together yet. I hope to have the location set by September 1st. Wish me luck! I would like to have a great report to give President Rae Ann at the NYFIP Fall Board meeting on October 24th.

Enjoy the rest of the summer!



North Country Insurance Professionals 2015 Board, Installing Officer Holly Stachnik

Your Association Reports

Insurance Professionals of Albany

Greetings to our FNYIP Family from the Insurance Professionals of Albany! I hope everyone is enjoying the summer so far. Convention in Niagara Falls was so nice and it was great to meet so many new people! We had 3 "first timers" attend from IPA along with the "regulars" and we all had a blast. Thank you to everyone who worked so hard to make Convention a success, especially the Insurance Women of Buffalo who did a wonderful job hosting! We held elections in May for our incoming board and had our Installation Ceremony on June 25th. We were very pleased that President Rae Ann Clark was able to join us for our Installation Dinner. We are now looking ahead to August for our FNYIP Region II Meeting, our Association Summer Planning Meeting and a fun dinner with the Insurance Women of Fulton County. Business as usual will resume in September. Enjoy the rest of your summer!



Insurance Professionals of Albany 2015 Board, with FNYIP President Rae Ann Clark

Queens County Insurance Professionals

Hi all, I hope you all had a wonderful summer

Our own Laurie Boehm was installed as FNYIP's Region I director this April and will serve in this capacity for the next 2 Years. We at QCIP are looking forward to getting back into the swing of things!

On October 1, we will be holding our first general meeting of the year the topic will be on Flood/NY Property inspections to be presented by H2M. IPALI's Vice President Debra Holmes helped us set that up. We will also be holding our annual holiday party at the Milleridge Inn, Jericho, NY on Friday, December 4 with our fellow region 1er's IPALI. This is always a great event to attend as the Restaurant really goes all out with Holiday decorations and Holiday atmosphere complete with carolers that come to each room. If you get there early they have a shopping village where you can buy tasty goodies from their bakery, Christmas ornaments and vintage candy!

Insurance Professionals of Orange County

A note of thanks to the Insurance Women of Buffalo, for a wonderful job planning the 2015 Federation Convention.

Our Fran Scott accepted the parliamentarian position for FNYIP at the April Convention. IPOC wants to welcome all of our new officers, Maria Cruz- President, Jennifer Behrends- Vice President, Laura Johnson- Recording Secretary, Brittany Johnson- Treasurer and last but not least our Fran Scott- Corresponding Secretary. All the best for the upcoming year!

On behalf of all of IPOC, a very special thanks to Fran for her continued support and hard work. Fran is devoted to IPOC and a very dear friend to many of us.

In May a donation of \$250 was made to the American Heart Association for Andrea Conklin, the daughter of Joanne Conklin. Joanne was a past IPOC president along with past Region 1 Director. She is currently retired, but attends regular meetings and events and stays involved with IPOC.

Through fundraising IPOC voted to donate a super stock soap box derby car-kit to Orange Ulster BOCES Special Education Department for the 2015 to 2016 school year. Mr. Wright, a teacher at BOCES, will be working with special needs students building the car using hands on experience along with math skills. A driver will be selected in June of 2016 for the Annual Soap Box Derby Race. The Port Jervis Soap Box Derby is the closest sanctioned Soap Box Derby race in the area. They have a division called the Super Kids Classic, which is comprised of children with special needs. The winner of the race will qualify for the International Race held in Akron, Ohio in July.

September 10th's meeting will be held at the Old Erie Pub in Middletown, NY at 6pm

October is cancer awareness month. IPOC will be walking once again at Woodbury Commons in Harriman, NY on October 18th at 8:30a.m. Come support the cause! And a little shopping never hurts either.

November 12th 2015 is the date of our annual holiday auction to be held at Delancey's Restaurant in Goshen, NY. Please come to our holiday event to support IPOC's effort in raising money for community charities.

December brings our Charitable Giving month. Donations to be given to charities voted on by IPOC members. Thursday, December 10th – place to be determined

Insurance Women of Buffalo

Hello FNYIP Associations and Members,

We have been busy organizing our upcoming year and planning our events. I can't believe that it is almost September. Our first board meeting is approaching and it will be great to see everyone.

I have attached information from our Public Relations committee and what they have planned so far. They have been busy and have great events planned for us.

Check out our website to keep in touch and to see what we have been up to. www.insurancewomenbuffalo.com

Yours in fellowship,

Karen Willard

President –Insurance Women of Buffalo 2015-2016



Insurance Women of Buffalo 2015 Board

Insurance Women of Buffalo Fundraising

Making Strides Against Breast Cancer Walk is one of the events that IWOB Inc. fundraises for. The "Tulip The Cure" and "Pink Ribbon Narcissus (daffodil)" bulbs have been ordered and will be available for purchase at the September and October dinner meetings. A reminder that The Netherland Bulb Company donates 10% of the sale of these bulbs towards breast cancer research and IWOB Inc. will donate 100% of our profits from the sale of the bulbs. This is a "win-win" situation!

We have ordered a supply of bracelets that will be sold at our dinner meetings. The profits from this fundraiser will go to the **Making Strides Against Breast Cancer Walk** –

Thank you for your Support!

The tulip and daffodil bulbs have been ordered and will be available at the September and October Dinner Meetings. Cost will be \$5.



The above bracelets will be available for purchase at the September and October dinner meetings. The cost will be \$5.

OTHER PLANNED PROJECTS:

We have contacted Cornerstone to see what their needs are. They requested small toiletry items such as small shampoos, conditioners, soap, etc. that can be put in a small (sandwich) bag to be given out to women. If you have been collecting these items from hotels while on business trips or vacationing – these are ideal sizes. Bring them in. For the November meeting, we will let you know what is planned for our community project. The Public Relations Committee is very busy planning but it takes a team and we appreciate your support – THANK YOU.

And Finally:

Thanks so much to Effie for her research in getting me my "Retired Insurance Professional" certificate and pin. I applied for this several years ago and, the person that was given the award to bring to me never did. I am very pleased to finally have them!!! Hoping I will make it to a Convention sometime in the near future.

DeDe Cappellino Stapert